# FTS Life Insurance Agency, Inc. Effective 05.01.2016 Rates Subject to Change

## Fidelity & Guaranty Life Prosperity Elite

Flexible Premium Deferred Fixed Index Annuity Index Dates: 1st, 8th, 15th & 22nd				
Stra	10 Year			
S&P 500 Annual Point to Point Cap		3.75%		
1 yr increase on a pt to pt basis, subject	0.7070	<b>3.73</b> 70		
S&P 500 1 Year Monthly Point to Po	1.85%	1.85%		
Each yr, all mnthly index changes, positive-subject to cap (min of 1%) or negative (no cap) are totalled.  S&P 500 Monthly Average Cap				
Each yr 12 mnthly indexes are avrgd & multiplied b	4.25%			
Gold Commodity Annual Point to Po		4.00%		
1 yr increase on a pt to pt basis, subject to a cap (min of 1%	A, PR, VT, WA) 4.00%			
S&P 500 Index Gain with Declared Rate (Triggered)		3.25%	3 25%	
	ared interest rate (min of 1%) will be credited.	3.23/0		
I .	Fixed Rate			
Declared annually, currently no less than 1%  1.00%				
Minimum Guaranteed Rate	87.5% of premium @ 1.00%			
Maximum Issue Age	85			
Minimum / Maximum Premium	\$10,000 / \$1,000,000			
Surrender Charges	10 Year: 12, 11, 10, 9, 8, 7, 6, 5, 4, 3% +/- MVA			
Not available: AL, CT, MS, NY	DE, MA, MN, NV, OH, OK, OR, PA, SC, TX, UT, WA ONLY: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1%			
10% of AV after year 1 (m		ear 1 (min of \$500)		
Features	NH (Not av in MA), TI, & Unemploy	MA), TI, & Unemployment Waiver (Not av in MA) after yr 1		
Optional Riders: Issue Ages 50+	ENHANCEMENT PACKAGE - 50BPS			
	Bonus in Most States: 4% thru age 75 (2% 76-85)			
	Bonus in AK, DE, FL 65+, MA, MN, NV, OH, OK, OR, PA, SC, TX, UT, WA: 3% thru age 65 (1.5% 76-85)			
	❖ Death Benefit: Initial Premium plus Bonus growing at 5%			
	Simple Interest for up to 10 years or until age 85			
	❖ Lump Sum at Death			
	PROTECTION PACKAGE - 130BPS			
	See Page 2 for details			
Rate Hold	60 days on transfers			
Death Benefit	Account Value if No Riders Chosen			
Annuitization	5 x 5			
Company Rating	AM Best: B++		$\neg$	
Commissions				
	Ages 0-75	7.50%		
Chargeback: 0 - 12 months 100% on Death & Surrender	Ages 76-80	5.50%		
13 - 24 months 50% on Surrender	Ages 81-85	3.75%		
15 - 24 IIIOIIUIS 50% OII SUITEIIUEL	Age2 91-92	3./3%		

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## Prosperity Elite Protection Package

Includes Account Value & Enhanced Death Benefit Bonus - Does Not Apply to Income Value

Most States: 7% thru age 75, 3.50% ages 76-80

AK, DE, FL 65+, MA, MN, NV, OH, OK, OR, PA, SC, TX, UT, WA: 6% thru age 75 (3% 76-85) Vesting Schedule: 10, 20, 30, 40, 50, 60, 70, 80, 90, 100%

Rider Cost: 130bps Annually

### Lifetime Income: Guaranteed Minimum Withdrawal Benefit Greater of:

- 1) Initial Premium, plus 18% Bonus (add's do not count)
- 2) Initial Premium, plus Roll-Up Rate Compounded for 10 Years: 6.50%
- 3) Current Account Value

#### Single Life Payout Factor:

4.30% at age 60 - increases 10bps annually until age 77 (until turned on)

#### Joint Life Payout Factor:

3.80% at age 60 - increases 10bps annually until age 77 (until turned on)

#### **State Variations**

FL, IL: Additions increase GMWB Base, 5 yrs wait to turn on Income, Payout Factors increase every 5 yrs

IN: Enhancement and Protection Packages max issue age of 80

AK, NC, VT: Additions increase GMWB Base, 3 yrs wait to turn on Income

N/A in: OR, PA, PR, WA

### "Enhanced" Guaranteed Minimum Withdrawal Benefit

- Unable to perform 2 of 6 ADL's Payment is Doubled (1.5 times if Joint Life)
- ❖ After Year 3 (5 yrs in FL, HI, IL), AV must be greater than Zero once AV reaches Zero reverts to original lifetime payment amount (N/A in OR, PA, WA)
- ❖ Payment continues until AV reaches Zero Balance; at that time, the payment reverts back to Original Payout Amount

## "Enhanced" Guaranteed Minimum <u>Death</u> Benefit as a Lump Sum Greater of:

- 1) Minimum Guaranteed Surrender Value
- 2) Account Value
- 3) Initial Premium + Bonus + 5% Simple Interest for up to 10 years or age 85

Payout must be taken over 5 yrs in: AK, NC (EGMDB N/A in OR, PA, PR, WA)

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### **Prosperity Elite Protection Package**

Includes Account Value & Enhanced Death Benefit Bonus - Does Not Apply to Income Value Most States: 7% thru age 75, 3.50% ages 76-80 AK, DE, FL 65+, MA, MN, NV, OH, OK, SC, TX, UT 6% thru age 75 (3% 76-85) Vesting Schedule: 10, 20, 30, 40, 50, 60, 70, 80, 90, 100% Rider Cost: 130bps Annually

Package Includes 3 Benefits			
LIFETIME INCOME  Guaranteed Minimum Withdrawal Benefit	DISABILITY INCOME  Enhanced Guaranteed Minimum Withdrawal Benefit	DEATH BENEFIT  Enhanced Guaranteed Minimum Death Benefit	
Greater of:  1) Initial Premium, plus 18% Bonus (add's do not count)	Lifetime Income Payment is  Doubled for Single Life  (1.5 for Joint Life)	Greater of:	
2) Initial Premium, plus Roll-Up Rate Compounded for 10 Years: 6.50%	Unable to Perform 2 of 6 ADL's	Minimum Guaranteed Surrender Value	
3) Current Account Value  Single Life Payout Factor:	❖ After Year 3 (5 Years in FL, HI, IL)	2) Account Value	
<ul> <li>4.30% at age 60-increases 10bps annually until age 77 (until turned on)  Joint Life Payout Factor: 3.80% at age 60-increases 10bps annually until age 77 (until turned on)</li> </ul>	<ul><li>Account Value must be greater than zero</li></ul>	3) Initial Premium + Bonus + 5% Simple Interest for up to 10 Years or age 85	
State Variations:	Enhanced Payment continues	Paid as Lump Sum at Death	
FL, IL: Additions increase GMWB Base, Payout Factors increase every 5 years IN: Enhancement and Protection Packages Max Issue Age of 80 AK, NC, VT: Additions increase GMWB Base	until Account Value reaches zero; then reverts back to lifetime payment amount	State Variations:  AK, NC: Payout must be taken in equal payments over 5 years	
N/A in: OR, PA, WA	N/A in: OR, PA, WA	N/A in OR, PA, WA	